

Dr. Inna & Dr. Yana Amirian

# The Top 10 Things You Must Know Before Choosing Your *Dentist*



Concord Dental Care

# The Top 10 Things You Must Know Before Choosing Your *Dentist!*

## Welcome Letter From Dr. Inna & Dr. Yana Amirian

Dear Friend,

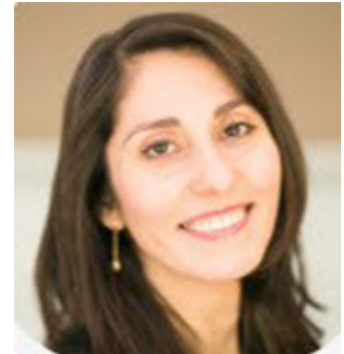
At Concord Dental Care, we understand the challenges that come when searching for a new family dentist, and there are many factors to consider when researching a new provider. How do you know whether one dentist is a better fit for your needs than another? What questions should you ask when consulting with a potential new provider, and how do you know if they are giving you the right answers?

To assist you in selecting the best doctor, our team has compiled the top ten key questions to ask your potential new office. Whether you or your loved ones are interested in general dental cleanings, a full-mouth restoration, dental implants, or another type of dental care, these questions will give you insight into the dentist's experience, their office environment, and how they care for their patients. We hope this helps you as you begin your exciting journey toward your ideal, healthy smile.

If any questions or concerns arise as you read our report, we also invite you to reach out to our knowledgeable team at Concord Dental Care by calling **978-369-4808** or visiting our website. We are passionate about patient education and providing care that promotes a lifetime of health!

Sincerely,

*Dr. Inna & Dr. Yana Amirian*



P.S. When you're ready, we urge you to schedule your Concord Dental New Patient Assessment with our highly educated and caring dental team. Call **978-369-4808** or visit **[www.MyConcordDentalCare.com](http://www.MyConcordDentalCare.com)** to schedule an appointment. We would be honored to provide you with dental care and give you a healthy, restored smile!

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**Concord Dental**  
**Drs. Inna and Yana Amirian**  
**Family and Cosmetic Dentistry**



## 1. Do They Have Extensive Experience?

When it comes to the health of your smile, selecting a dentist with extensive experience is important. Ask a potential dentist how long they have been practicing, how many patients they have helped, and whether their experience includes treating a variety of cases instead of the same one repeatedly. You should also consider whether your potential dentist attends continuing education courses to stay up to date with changes and advancements in the dental field.

Since 2006, our dental experts at Concord Dental Care have helped transform over 35,000 smiles in Middlesex County. Our doctors bring years of experience and advanced training to our patients every day. We have the experience and knowledge necessary to give you highly personalized care that matches your unique needs, and we strive to go above and beyond in providing you with the best possible dental treatments to restore your smile!





## 2. Are They Expanding Their Education?

As the fields of dentistry and medicine continue to advance, and diagnostic and treatment options grow, so should your dentist's knowledge. Ask your potential dentist if they take classes, attend seminars, and stay abreast of current changes in the dental field. A commitment to continued learning indicates a commitment to the most effective, cutting-edge treatments to give you the best smile.

At Concord Dental Care, we highly value continued education. As members of various professional dental associations, our dentists attend meetings, dental lectures, and dental conventions. We stay informed of the latest products, new treatment techniques, and the newest equipment necessary to provide state-of-the-art dental care. Additionally, Dr. Inna Amirian has been teaching as a Clinical Assistant Professor at Tufts Dental School since 2009, and she is always on top of current changes and advancements in the dental field.



## 3. Do They Offer Anxiety-Free Dentistry?

Your potential dentist should understand that for some patients, dental appointments can provoke anxiety. They should make your comfort a priority and ensure that you have a great experience at their office. Be sure to ask if they offer anxiety-free dentistry to put you at ease and make you feel welcome.

Concord Dental Care offers sedation dentistry to help you avoid feeling anxious. From the moment you walk into our office, we want you to feel comfortable with your dental experience. We offer oral sedation, where you remain conscious and relaxed throughout your treatment. Oral sedation is simple – you take a pill about an hour before your appointment, and by the time your appointment starts, you will be fully relaxed and ready to begin treatment.





## 4. Do They Use Advanced Technology?

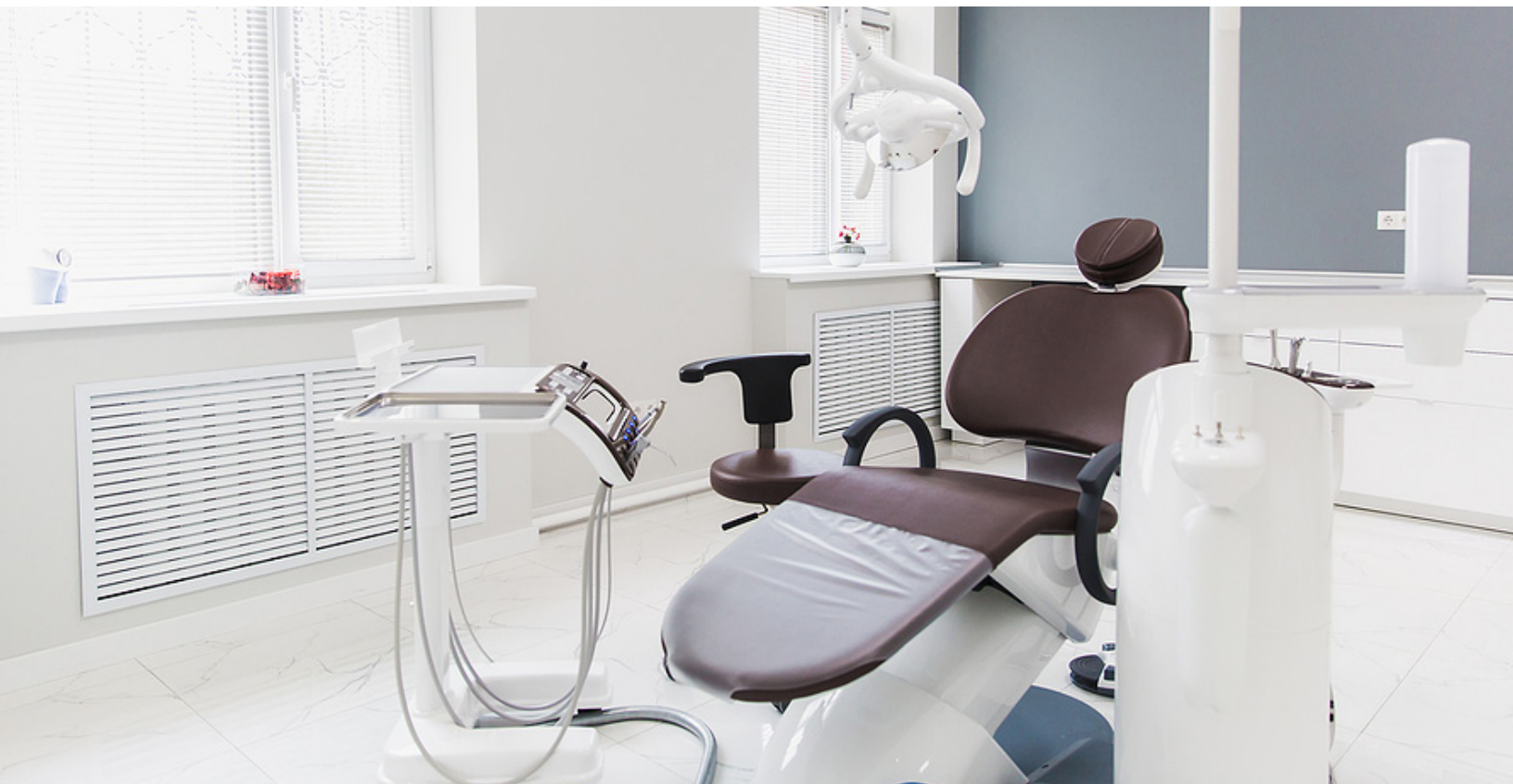
Advances in dental technology have made it possible to provide more effective, more comfortable, and faster treatment options. However, some dentists choose not to keep up with modern advancements and still offer antiquated treatment options. You shouldn't have to be treated with outdated procedures or technologies. Ask your dental office what steps they take to stay up to date.

At Concord Dental Care, our dentists and experienced team are committed to providing you and your family with the highest level of care available. To help meet all your dental needs and provide you with a comfortable and pleasant dental experience, we are proud to offer state-of-the-art dental technology.

Some of the advanced technology you'll see in our office include:

- Panoramic Digital X-rays
- Intraoral Camera

By staying educated on advancements in the field, our dental team also stays current on potential new technologies that may benefit our patients. You can count on us to do what it takes to provide you the best dental care available today!



## 5. Will They Make You Comfortable During Treatment?

For some people, a visit to the dentist's office can be stressful. To avoid feeling stressed during your dental appointment, check if your potential dental office goes the extra step to provide exceptional customer care. Does the front desk staff smile and greet you? Is the waiting room comfortable? Do they make you feel cared for? Does the dental office take any additional steps or offer any other services to improve your overall experience?

At Concord Dental Care, you will be made to feel comfortable and welcome. When you walk through our doors, you will be greeted by our cheerful team and experience our warm and inviting patient lounge. We also strive to offer comfortable solutions for all your dental needs, whether you are being seen for a routine cleaning or a more involved treatment. Our approach helps ensure that you always feel confident about your treatment plan, and our anxiety-free dentistry options help you relax and enjoy your time with us.

Additionally, our office has massage chairs for relaxation and blankets if you are cold. We provide our patients not only with reliable and top-quality dentistry but also with the ability to relax and enjoy themselves in our friendly, comfortable atmosphere.





## 6. Will They See You Right Away in An Emergency?

If you've ever experienced a severe toothache or have had a tooth knocked out, you know that sometimes treatment can't wait. It isn't fair that you should sit around in pain waiting for a regular appointment. Furthermore, delaying treatment for some emergencies can cause long-term dental health issues. Be sure that your potential new dental office offers emergency visits so you can get immediate treatment if it is ever necessary.

At Concord Dental Care, we understand that emergencies can be frightening and painful and that sometimes treatment cannot wait. If you ever experience severe dental pain, trauma, or injury, we are always here to help with same-day emergency appointments. We don't want you to suffer while waiting for a regular appointment, and our emergency care allows you to get pain relief that same day!



## 7. Do They Provide Full-Mouth Reconstruction?

Full-mouth reconstruction rebuilds teeth in both the lower and upper jaws to restore your smile. Reconstruction may be necessary if a patient has extensive tooth decay, missing teeth, damaged or fractured teeth due to injury or teeth grinding, or tooth erosion from natural acids in foods and drinks.

Concord Dental Care specializes in full-mouth reconstruction. Our dentists have years of experience with this procedure and can recommend the best treatment plan for you after a thorough dental examination. We will also advise you on which specialists you will need to see to restore your smile and address all of your concerns every step of the way.





## 8. Do They Have a Guarantee?

Searching for proper dental care requires a lot of time and energy. The question is, what will your dentist put on the line? Ask potential dentists if they stand behind their work with guarantees. What will they do if you have any concerns during your treatment? If you don't achieve the results promised during your initial consultation, what are your options?

At Concord Dental Care, we're so confident you'll love your experience with us, we offer our Concord Dental New Patient Assessment to learn about you and discuss your smile goals and concerns. We stand behind our treatment plans and guarantee your satisfaction throughout your treatment. If you aren't satisfied with the care you receive at any point, we will do what it takes to make it right and ensure you are satisfied!





## 9. Will They Respect Your Time?

Commitments like school, extracurricular activities, and work sometimes make it difficult to make and keep dental appointments. If you are respectful enough to show up on time, your appointment should start on time – you should never have to wait to be seen! Be sure that your potential new dental office respects their patients' time by checking waiting room reputations and asking if their appointments usually begin on time.

At Concord Dental Care, we understand that managing multiple responsibilities can limit your time for things like appointments for dental cleanings and other dental care. That's why we do our best to keep our schedules running smoothly. Not only will you experience virtually no wait times at our office but you also won't feel rushed during your appointment. We ensure that ample time is built into every appointment, so you can feel confident that all your questions will be answered, and all your dental needs met.



## 10. Do They Offer Discounts?

Dental care for those over the age of 65 can often include dentures, bridges, crowns, and implant restoration. These treatments mean increased trips to the dentist as well as increased costs. Unfortunately, these costs aren't typically covered by Medicare or the dental insurance provided in retirement packages, which means much of the cost will be coming out of your pocket. Check if your potential new dentist offers patient discounts to help you better afford care.

Our team understands that dental health care costs can add up quickly, especially for seniors who require more care than just basic cleaning. In our effort to provide affordable dental care, we offer a senior discount to help keep costs down for older patients who may not be covered by Medicare or their retirement dental health plans. We also offer a pay-in-full discount for those who wish to pay for their treatment in full.





## Bonus: Will They Provide Affordable Payment Options?

This report was only supposed to include 10 crucial questions to consider when looking for a dentist, but affordability is so important that we've included this section as a bonus. Regardless of your insurance plan or financial situation, it's critical to understand what kind of payment options your potential dentist offers before you make your decision.

Concord Dental Care believes that cost should never be a barrier to receiving proper dental care, and we strive to provide excellent quality dental care with a payment plan that is personalized and affordable. We are currently in-network with Delta Dental and Blue Cross, and we will work with you to determine your best financial options and work with your insurance provider. For your convenience, we also offer in-house monthly payments and 0% financing.

Schedule your Concord Dental New Patient Assessment and learn about our payment options, plus anything else you may want to know. We look forward to meeting you!





## Closing Letter from Dr. Inna & Dr. Yana Amirian

Dear Friend,

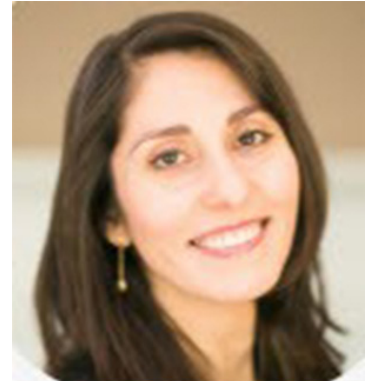
We hope this report was informative! If you've already seen another dentist, we encourage you to follow up with them and ask any new questions or concerns based on what you've learned today. If you still find yourself unsatisfied with your dentist's answers, we invite you to visit our office for a second opinion or your next general cleaning.

At Concord Dental Care, we understand that there is much to consider when choosing a new dentist. In fact, we're sure we could have doubled the length of this report! However, the information you have now will help you choose the right dental office for your needs. More importantly, please know that our team is available to answer your questions and help you find the best options for you and your loved ones.

If you have any questions for us or the team at Concord Dental Care, feel free to call **978-369-4808** and ask. We will be glad to provide you with the answers you need.

To Your Healthiest Smile,

*Dr. Inna & Dr. Yana Amirian*



P.S. When you are ready, contact our office to schedule your **Concord Dental New Patient Assessment**, and discover for yourself what makes our dental office so special. Call **978-369-4808** or visit **[www.MyConcordDentalCare.com](http://www.MyConcordDentalCare.com)** to schedule your appointment today!

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